



CLIENT ONBOARDING

Domain Course Outline



Module 1: Introduction to Client Onboarding

- Overview of Client Onboarding
- Goals of Effective Client Onboarding
- Stakeholders Involved

Module 2: Regulatory Environment and Compliance

- Know Your Customer (KYC) Regulations
- Anti-Money Laundering (AML) Compliance
- Other Regulatory Requirements

Module 3: The Onboarding Process

- Steps in the Client Onboarding Process
- Client Data Collection
- Account Setup and Documentation
- Diagram: Client Onboarding Workflow

Module 4: Technology in Client Onboarding

- Onboarding Platforms and Tools
- Digital Onboarding Innovations

Module 5: Risk Assessment in Client Onboarding

- Assessing Client Risk
- Ongoing Monitoring

Module 6: Practical Challenges in Client Onboarding

- Common Challenges
- Case Studies

- Discussion

Module 7: Enhancing Client Experience During Onboarding

- Best Practices for Client Interaction
- Feedback and Improvement

Module 8: Course review and conclusion

- Measuring Success in Client Onboarding
- Continuous Improvement
- Recommended Certification

